



## BUYER PROFILE

In order to identify and better serve your needs, Brooks Pointe evaluates all prospective buyers. Please complete this form and return it to your Brooks Pointe representative. Your information will be held in the strictest confidence. There is no obligation.

### PERSONAL:

Name: \_\_\_\_\_ Spouses Name: \_\_\_\_\_  
Last First Mid. Initial

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Phone: \_\_\_\_\_

Fax: \_\_\_\_\_ Mobile: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Married Single Divorced Are you currently employed? \_\_\_\_\_ Are you relocating? \_\_\_\_\_

Type of Business Preferred (in order of preference):

Location Preference (County/City in order of preference):

1. \_\_\_\_\_

1. \_\_\_\_\_

2. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

3. \_\_\_\_\_

4. \_\_\_\_\_

4. \_\_\_\_\_

Will you consider a franchise? Yes / No If so, what type of franchises do you prefer? \_\_\_\_\_

When do you plan to buy a business? \_\_\_\_\_

Are there any issues preventing you from buying a business now? \_\_\_\_\_

### BACKGROUND:

Education: High School College Graduate Degree Major: \_\_\_\_\_

Have you owned a business? Yes / No Industry: \_\_\_\_\_

Present Occupation/Business: \_\_\_\_\_

Previous Occupation/Business: \_\_\_\_\_

Who, besides yourself, is involved in this decision? \_\_\_\_\_

### FINANCIAL:

Amount set aside for down payment: \$ \_\_\_\_\_ When will this amount be available? \_\_\_\_\_

Source of down payment funds: Savings 401K Other Retirement Funds Home Equity Loan Other \_\_\_\_\_

Minimum "Owner Benefit" or earnings you require: \$ \_\_\_\_\_ Have you been qualified for an SBA loan? \_\_\_\_\_

ASSETS	Even Dollars	LIABILITIES & NET WORTH	Even Dollars
Cash		Notes payable to banks, secured	
Listed Securities		Notes payable to banks, unsecured	
Unlisted Securities		Amounts payable to others	
Accounts Receivable		Current accounts and bills payable	
Loans, Mortgages, Notes Receivable		Real estate mortgages payable, homestead	
Real Estate, homestead		Real estate mortgages payable, other	
Real Estate, other		Other liabilities – itemize	
Automobiles			
Cash Value – Life Insurance			
Collectibles (Jewelry, Personal Items, etc.)			
Escrow Account			
		TOTAL LIABILITIES	
		NET WORTH	
TOTAL ASSETS	\$	TOTAL LIABILITIES & NET WORTH	\$

Buyer represents that all data provided herein is true to the best of their knowledge.

Buyer's Signature: \_\_\_\_\_ Date: \_\_\_\_\_